



## Stephanie Rowland Partner

srowland@allionpartners.com T / +61 (8) 9216 7111

M / +61 401 957 527

allionpartners.co

Stephanie is a specialist in corporate, private M&A, and intellectual property & technology (IP&T) law. Stephanie has spent many years advising on private M&A transactions (sell-side & buy-side) and complex contract negotiations, acting for Australian and foreign publicly listed and private companies with joint ventures and projects in Australia, China and the US.

Stephanie has significant experience in Intellectual Property and Technology (IP&T) work including advising on the management, commercialisation and procurement of IP&T and strategies for its use for value creation, and on non-contentious commercial and transactional matters. Her IP&T expertise is strengthened by her previous years of experience working in the Information and Communication Technology (ICT) industry. Her practice specialises in the drafting and negotiation of technology contracts, and advising on procurement, data protection, e-commerce and privacy issues.

She also has extensive experience in providing advice on private M&A transactions and providing corporate and commercial law advice and solutions to Australian and foreign clients in the energy & resources and construction sectors.

Stephanie's recent experience includes:

- Advising BetterLabs Pty Ltd, RAC's strategic innovation function, in relation to its \$3 million seed capital fund for Perth start ups.
- Advising Cirrus Networks Limited on various Australian acquisitions and other commercial matters.
- Advising the Lions Eye Institute in relation to IP matters with other major WA institutions.
- Advising numerous tech start ups based in Perth, Sydney and Melbourne in relation to business structuring issues, shareholder agreements, branding and IP protection.
- Advising local private IT companies and universities on information technology contracts.
- Advising several ASX listed and private local biotech companies on the ownership, protection and commercialisation of intellectual property rights.

- Advising a major private Chinese media content company on its acquisition of a strategic stake in an Australian media content company.
- Advising a large private US fund on its proposed acquisition of a large private exploration and mining company in Western Australia, including legal DD and FIRB advice.
- Advising a major multinational Indonesian food and beverage business regarding its prospective acquisition of a large leading agricultural business in Western Australia.
- Advising a confidential buyer on prospectively acquiring a 5% interest in the floating LNG Project at the Prelude / Concerto gas fields from Shell.
- Providing advice and secondments to WesTrac Pty Ltd.
- Advising Perdaman Advanced Energy on various commercial matters involving Australia and China.
- Acting for ASX listed Energy Metals Ltd on Commonwealth Government approvals to export Australian uranium to China and other various commercial matters.

Stephanie is recognised in Doyle's Guide 2018 as a leading lawyer and is a Fellow of the Governance Institute of Australia. She is a member of the Western Australian State Committee of IPSANZ and AMPLA, and a member of the AICD and AIPN. Stephanie regularly speaks at industry events and conferences, including most recently at the Western Australia Chinese Chamber of Commerce in 2019, and on *Investment in Oil and Gas Projects of Australia* at the China International Economic and Trade Arbitration Commission (CIETAC) in Beijing in 2018.